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# Your financial wellbeing – an introduction to your finances



### about us.

We are a leading financial wellbeing and retirement specialist - helping those in the workplace to improve their financial future.

Established in 2005, we work with hundreds of organisations across both the private and public sector.

Our financial education services are delivered on a bespoke basis.



### financial education structure.

#### **Request a Callback**

You will be able to ask questions relating to your own circumstances.

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- Setting financial goals
- Managing debt
- Savings and investments
- Your pension
- Next steps



# setting financial goals.

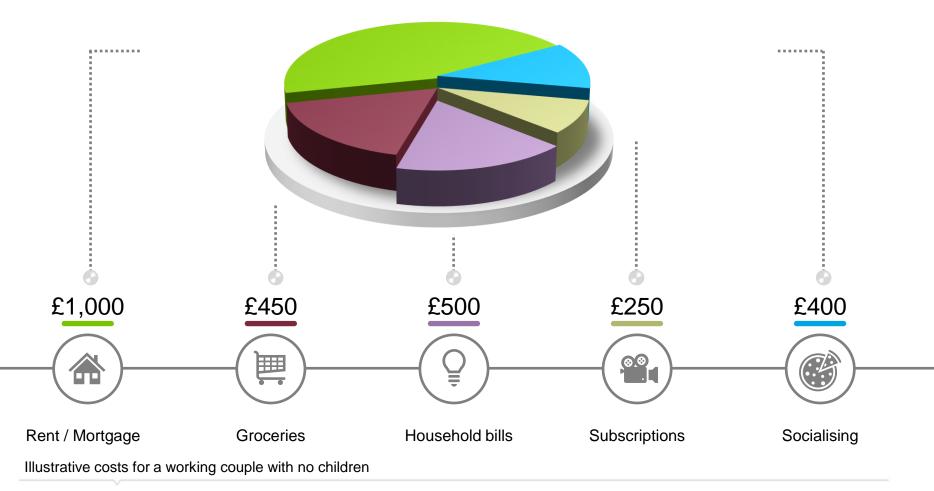






## typical household expenditure.

How monthly expenditure could add up:





## typical household expenditure.

Consider the ways it may be possible to reduce costs.





## budget planning.

Apps are available that can integrate with your accounts to build a budget in one place.



A clear overview of all accounts

Show all transactions in one place

Set multiple budgets

Set multiple savings goals

Keep on track with reminders





## Retail Discount Card.

- Choose a monthly deduction from your net pay (£25 min and £1,000 max)
- A 90p admin fee will be added to your monthly deduction
- Earn cashback on to your card at a wide range of retailers
- The list of retailers can be reviewed via the ELEMENTS site
- You can add a card for your partner at an extra cost





## rates of income tax 2024/25.

Personal Allowance on the first £12,570\* Basic Rate Tax on the next £37,700 Higher Rate Tax on the next £74,870 Additional Rate Tax on earnings above £125,140

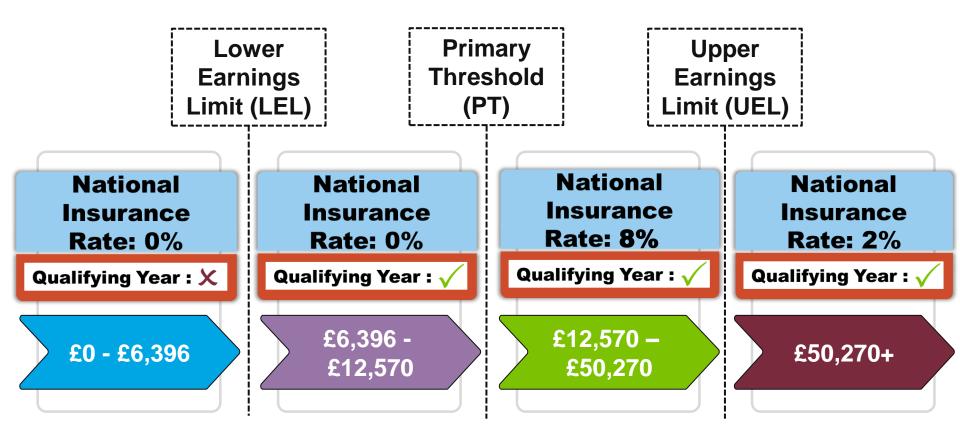


>£12,570\* >£50,270 >£125,140

\*The Personal Allowance reduces by £1 for every £2 of income above £100,000.



### National Insurance 2024/25.

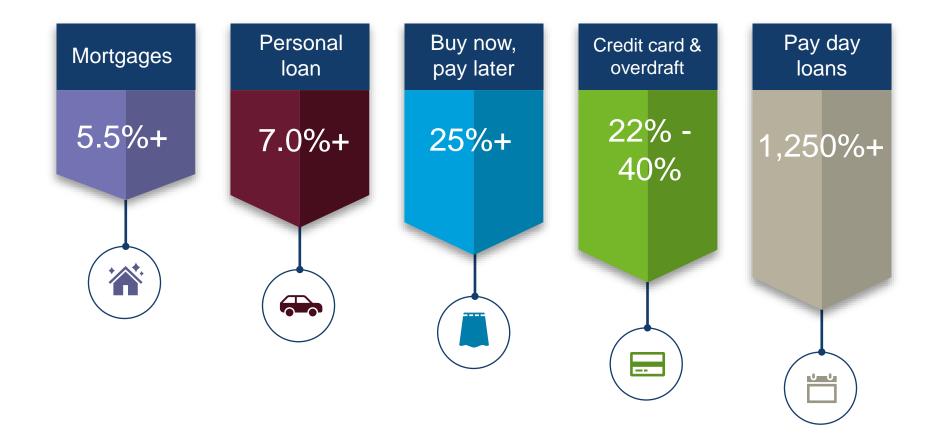




# managing debt.



## types of debt.



\*All rates are approximate examples only.



### check your credit score for free.

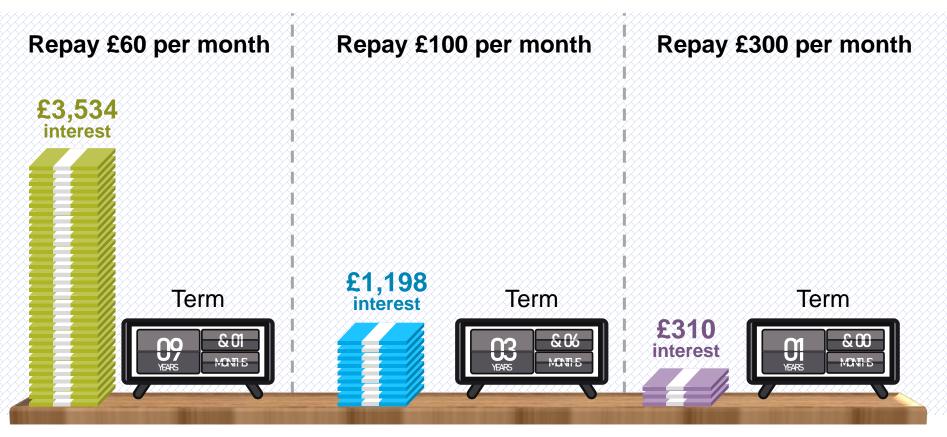


It's worth checking your credit score with all three agencies at least once a year



## credit card overpayments.

Based on a credit card debt of £3,000 and 22% APR.



www.moneyhelper.org.uk/en/everyday-money/credit-and-purchases/credit-card-calculator



## credit cards.

Often an easy way of borrowing money however rates are generally high if the balance isn't cleared each month.

#### **Introductory Offers**

Could encourage you to spend more.

#### **Buying Online**

Purchases between £100 and £30,000 are protected





Generally safer than holding cash, however charges may apply



#### **Emergencies**

The balance must be paid in full each month to avoid high interest charges



### overdrafts.

Recent changes mean overdraft charges have changed.

#### **New Rules**

Authorised and unauthorised overdrafts are charged at the same rate



#### Interest

Some banks' overdraft fees are equivalent to approximately 40%

#### **Short Term Borrowing**

Overdrafts should only be used as short term borrowing





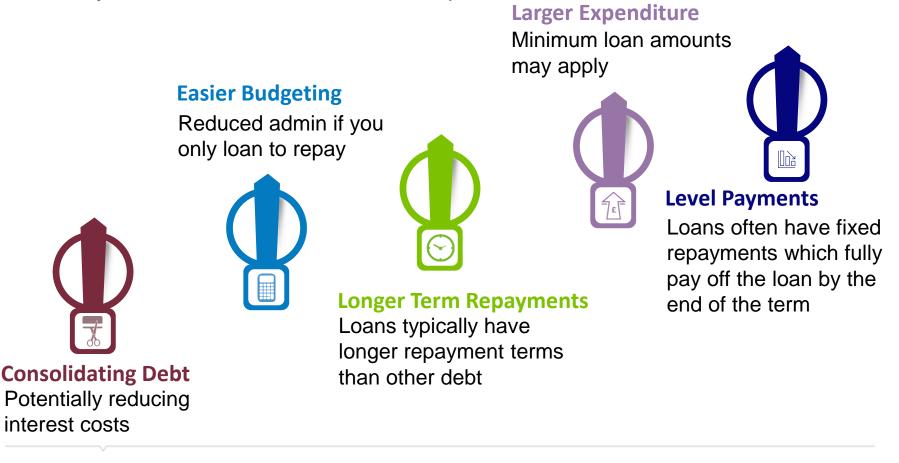
#### Switch

You may be able to switch your account and overdraft.



## personal loans.

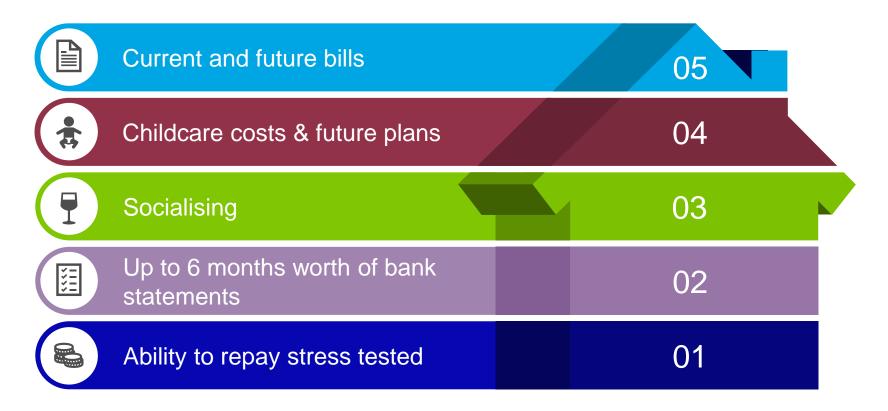
Personal loans are generally more suitable for borrowing over the longer term and may be used to consolidate more expensive debt.





## applying for a mortgage.

Strict checks apply to all new mortgages, including re-mortgaging on new terms. Lenders will review all of your outgoings in detail including:





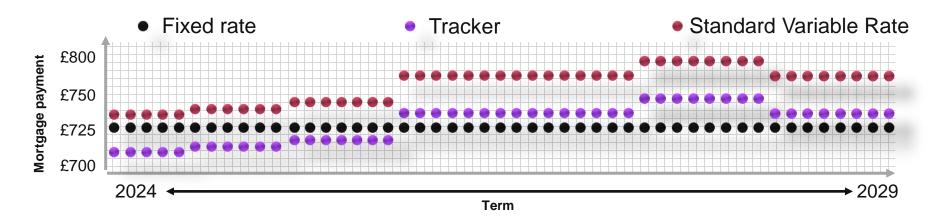
### mortgage rates.

Mortgages are usually opened with an initial rate agreed upon for between 2 and 5 years. After this period, you may look for a new rate.

**Fixed rate** Your repayments are fixed for a set period of time.

**Tracker** Your repayments track a fixed economic factor (e.g. Bank of England base rate)

**Standard Variable Rate** The lenders SVR is the default rate at the end of your agreed rate term

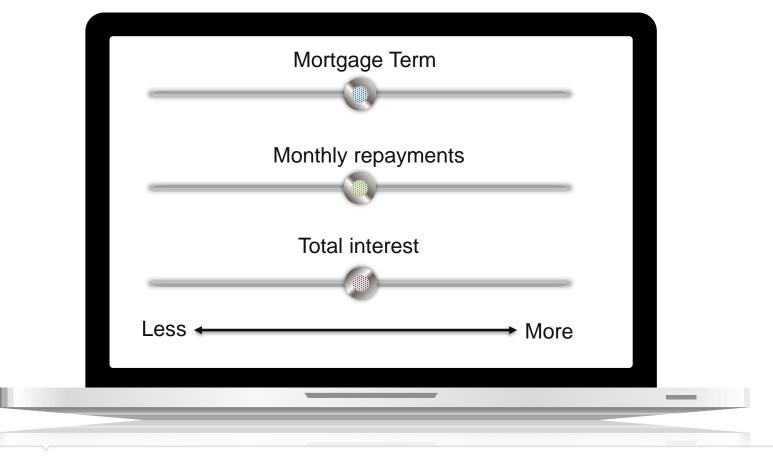


Graphic shown for illustrative purposes only.



## purchasing a home.

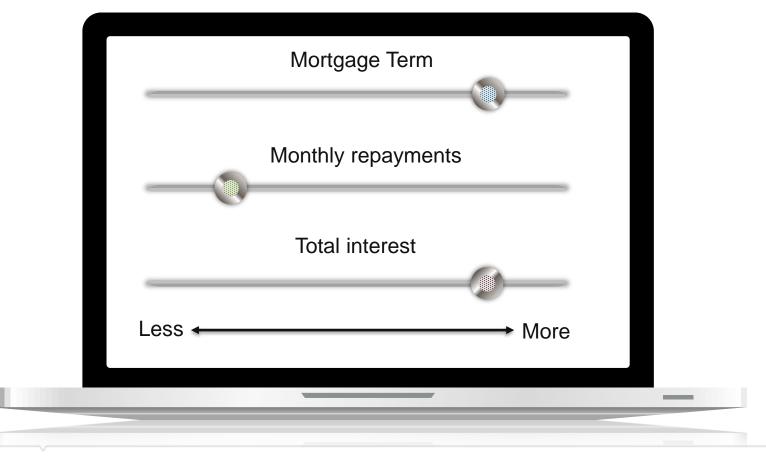
The mortgage term, monthly repayments and total interest paid are interlinked. You can usually change the term and repayment amount when negotiating a new mortgage deal.





## purchasing a home.

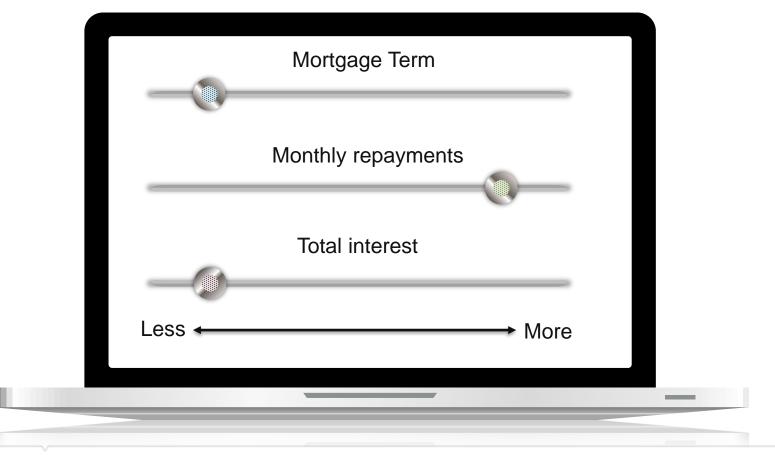
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## purchasing a home.

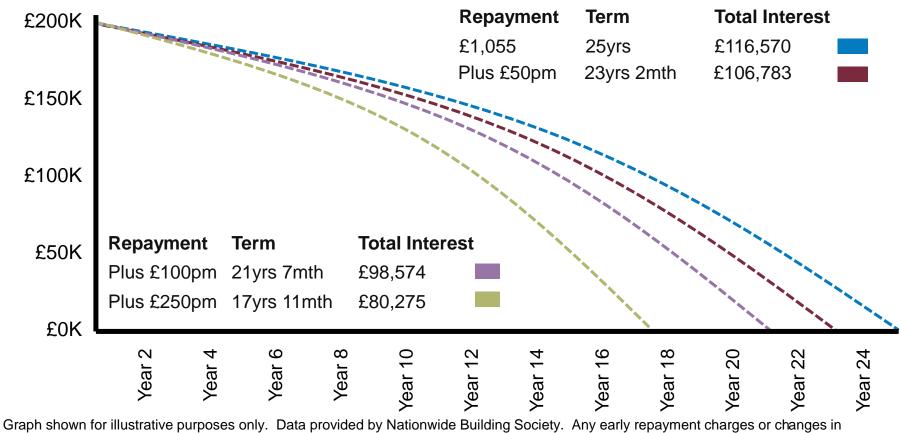
The mortgage term, monthly repayments and total interest paid are interlinked. You can usually change the term and repayment amount when negotiating a new mortgage deal.





## repaying your mortgage early.

Based on a £200,000 repayment mortgage with 25 year term and 4% interest rate



interest rates are not reflected in the figures shown

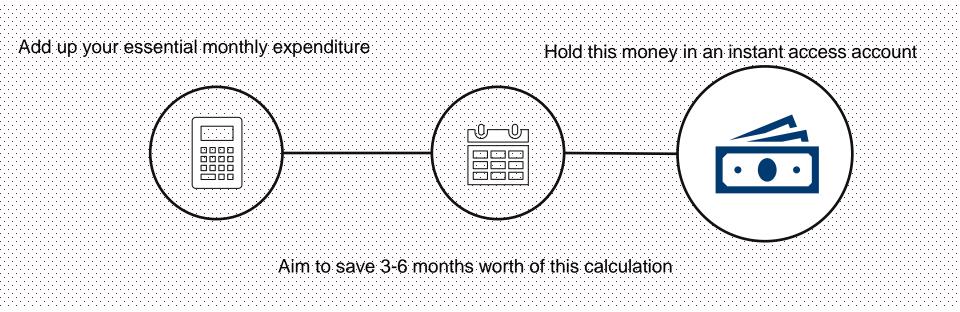


# savings and investments.



## creating an emergency fund.

If you are in a position to put money aside, take these steps to create an emergency fund:



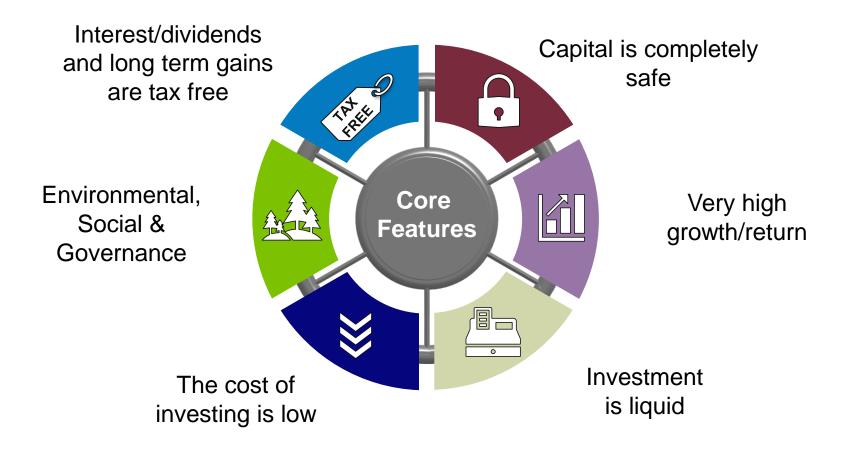


## your objectives.





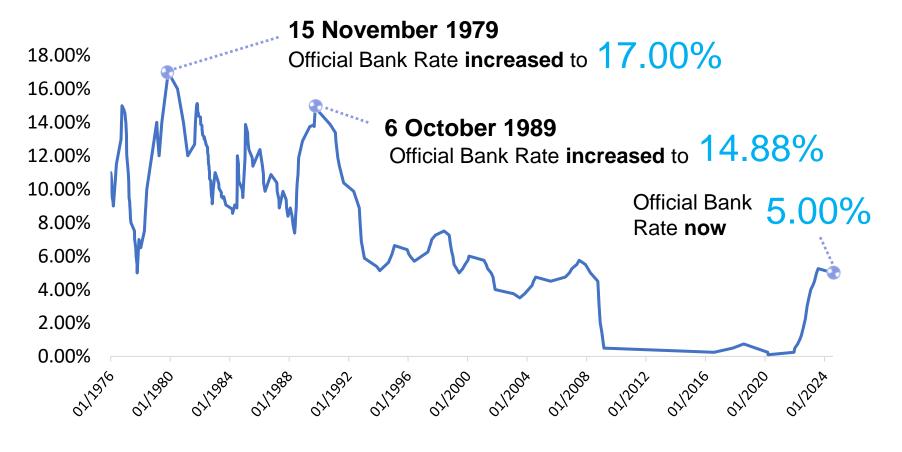
## investment principles.





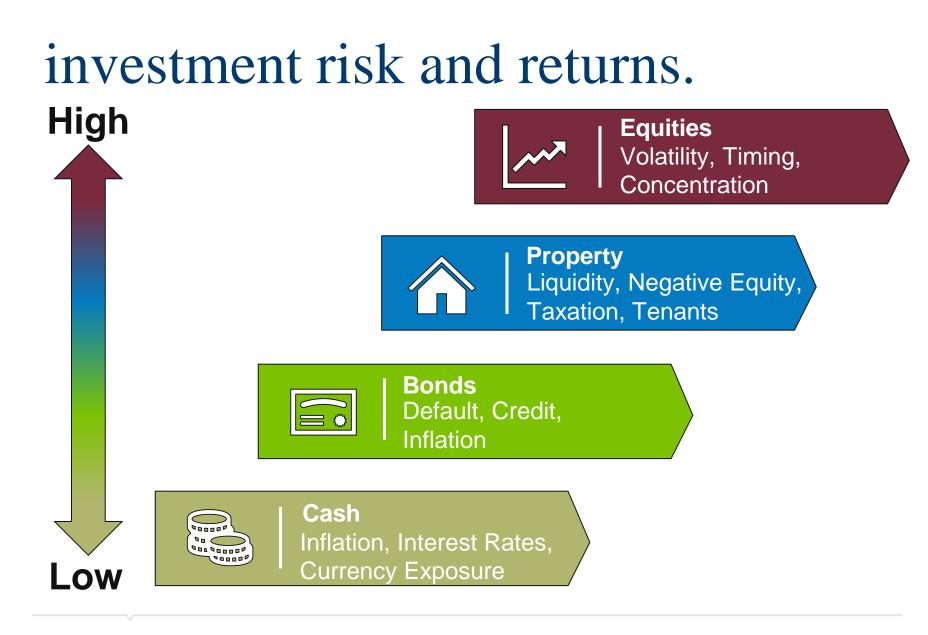
## changing interest rates.

If you have longer term savings you may consider investments rather than cash.



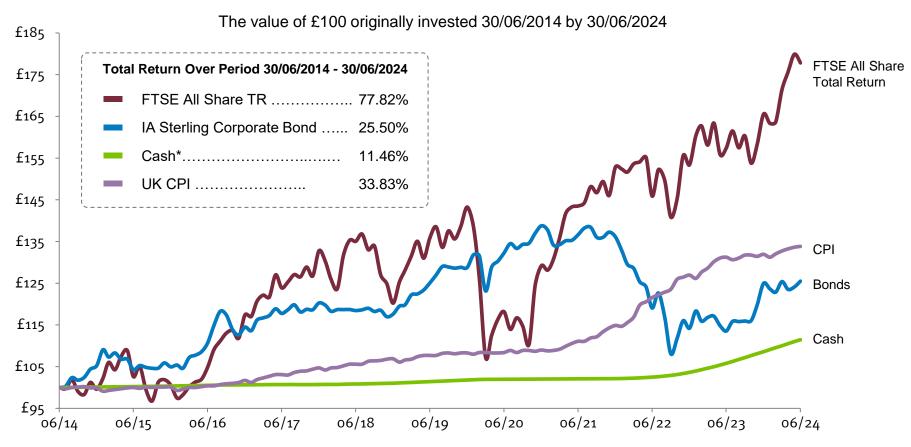
www.bankofengland.co.uk/boeapps/database/Bank-Rate.asp







## risk and returns: the real world.



#### This chart shows past performance which is not a reliable guide to the future

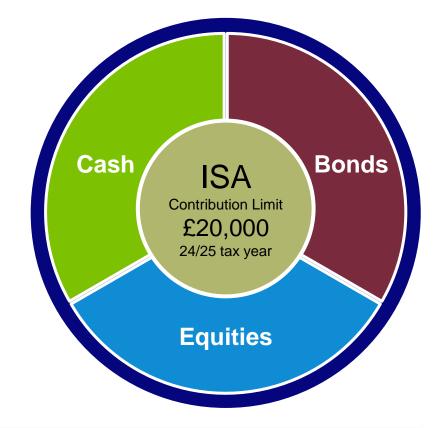
Source: Financial Express & Bloomberg

\*Cash is calculated using: FE FER Cash Proxy from 30/06/2014 to 31/12/2018 and the UK Bank of England Base rate from 31/12/2018 to 30/06/2024.



## individual savings accounts (ISAs).

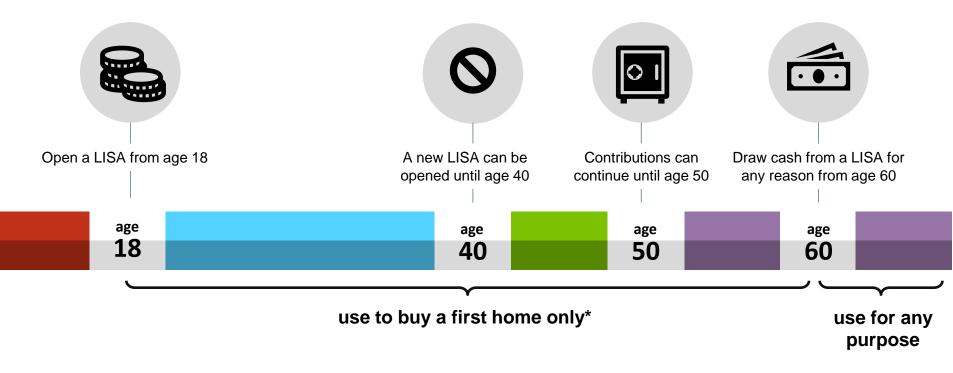
- An ISA protects your savings and investments from taxation
- Interest and dividends are tax-free
- Growth is free of Capital Gains Tax





## lifetime ISAs.

- Contribute up to £4,000 per annum
- Receive a 25% bonus on all contributions



\*Withdrawals for any other reasons incur a 25% penalty charge except in the case of terminal illness.



# your pension.



### how much could you need?

Some people's retirement may be as long as their working life

You should regularly check your retirement savings are on track during your working life

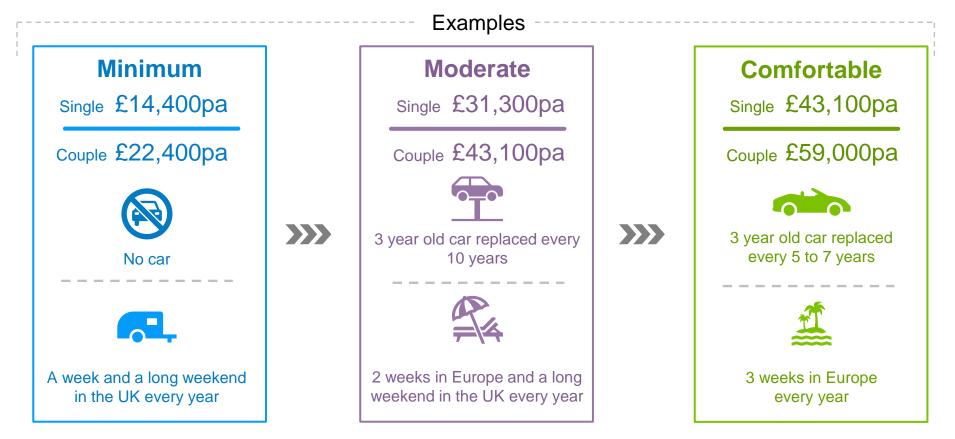
You will need to consider when you want to retire and your required income

Age 20		Age 60		Age	e 100
	40 year career		40 year retirement		



#### expenditure in retirement.

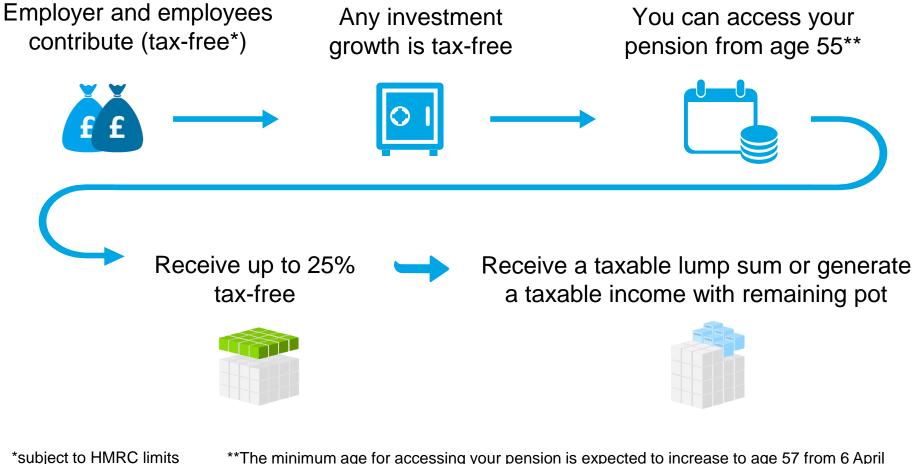
The Pensions and Lifetime Savings Association have created a guide to the costs you may expect in retirement based on 3 different levels:



\*information above is subject to change - please visit www.retirementlivingstandards.org.uk



### defined contribution (DC) schemes.



\*\*The minimum age for accessing your pension is expected to increase to age 57 from 6 April 2028. Pension savings in certain schemes may be protected from this change.



### JP Morgan UK Pension Plan.

Contribution as % of Pensionable Salary each year							
Company core	6%	6%	6%	6%	6%	6%	6%
Employee match	0%	1%	2%	3%	4%	5%	6%
Company match	0%	1%	2%	3%	4%	5%	6%
TOTAL ANNUAL	6%	8%	10%	12%	14%	16%	18%

- 'Employee match' contributions up to 6% are matched by JP Morgan
- Employee contributions above 6% are referred to as 'flex additional contributions'
- Employee contributions are made via salary sacrifice and free from tax and NI\*
- Flex contributions can be changed at any time of the year but the amounts cannot change more than once in a 3 month period

\*Subject to limits



### making lump sum contributions.

Make additional lump sum contributions up to 6 times each year.

#### Could be right for you if:

You are already making the most of matching contributions from JP Morgan

Want to make additional lump sum contributions from regular salary

Are looking to maximise your use of the annual allowance

Contributions benefit from tax relief only (subject to limits) and are **not made via salary sacrifice**. Contributions can be made in the following windows:

Window opens	Window closes	Payroll deduction
26 November	20 December	January
26 December	20 January	February
26 January	20 February	March
26 April	20 May	June
26 July	20 August	September
26 October	20 November	December



## salary sacrifice.

- Annual Salary = £35,000
- Employee Contribution = £2,100pa (6%)
- Tax Saving = 20%
- NI Saving = 8%
- Personal Cost = £1,512pa
- Employer Contribution = £4,200pa (12%)



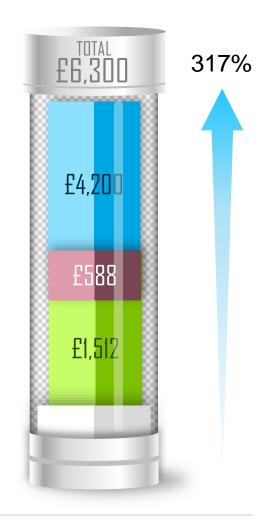






Employee contribution (6%)

Tax bands and rates are different in Scotland





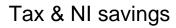
### salary sacrifice.

Applies to employee match and flex additional contributions.

- Annual Salary = £60,000
- Employee Contribution = £3,600pa (6%)
- Tax Saving = 40%
- NI Saving 2%
- Personal Cost = £2,088pa
- Employer Contribution = £7,200pa (12%)



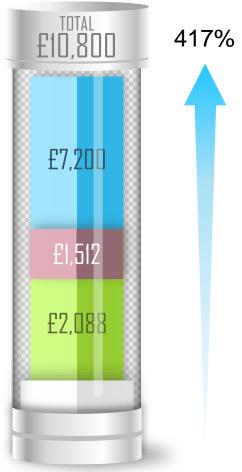
Employer contribution (12%)





Employee contribution (6%)

Tax bands and rates are different in Scotland





#### how contributions could add up.

By making a number of assumptions it is possible to estimate the value of your DC retirement savings at retirement

Pensionable salary: £35,000 | Time to retirement: 35 years



Your total contributions may be made up of employer and employee contributions. You should check your contribution structure which will tell you any matching contributions you may be entitled to.



#### how contributions could add up.

By making a number of assumptions it is possible to estimate the value of your DC retirement savings at retirement

Pensionable salary: £35,000 | Time to retirement: 35 years

(figures shown are for example purposes only and investment returns cannot be guaranteed)

Assumptions made in our example are from Money Helper:

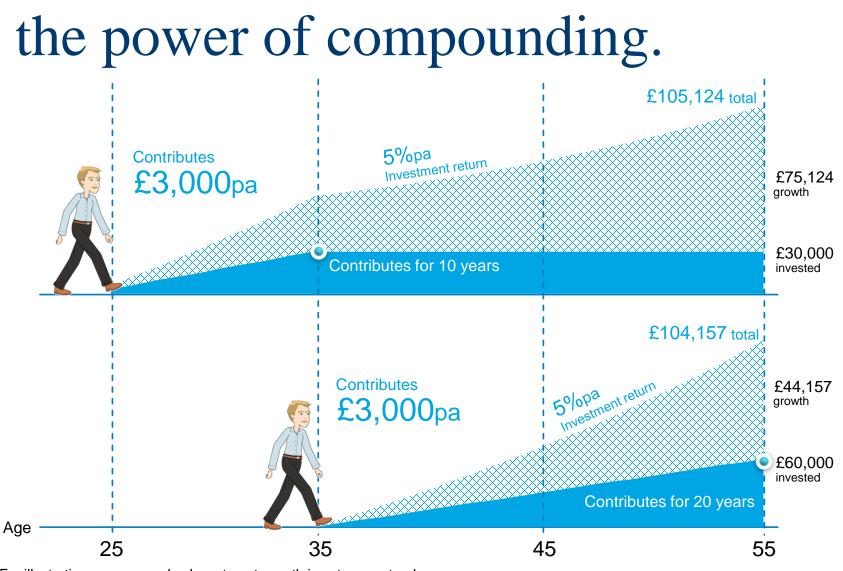
Annual salary increases by 2.5% each year

Annual Pension charges of 0.75%

Investment growth of 5% each year

All values are shown in today's money and assume 2.5% inflation each year



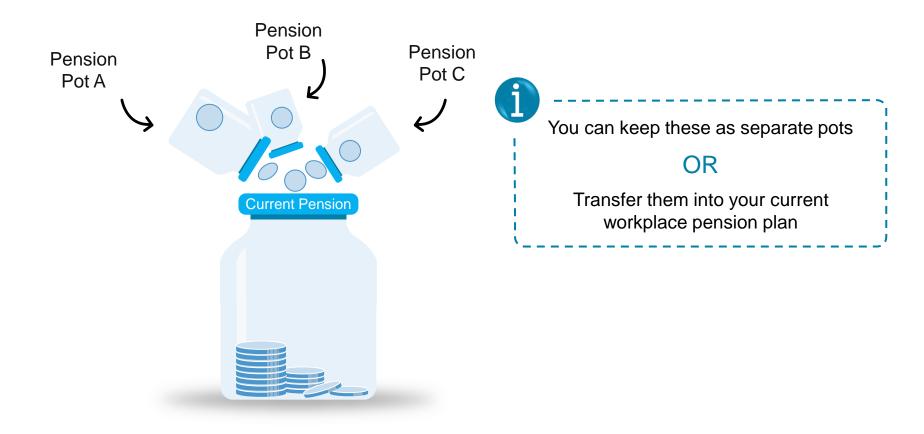


For illustrative purposes only. Investment growth is not guaranteed.



#### pension consolidation.

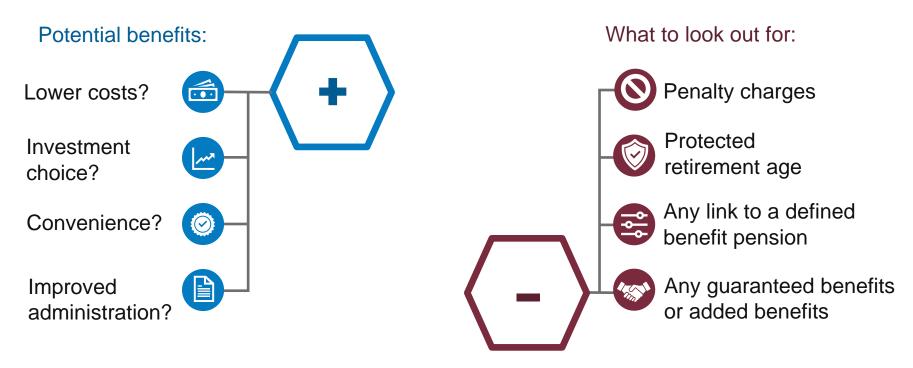
It is common to build up a number of 'pension pots' from previous employment.





#### pension consolidation.

Make sure you have reviewed any benefits and drawbacks before taking action.



If you are unsure, you should always seek regulated advice before transferring a pension

finding lost pensions: gov.uk/find-pension-contact-details





Review your income & expenditure

Review where your current savings & investments are being held

Create a plan to tackle any outstanding debt

Consider your pension contributions

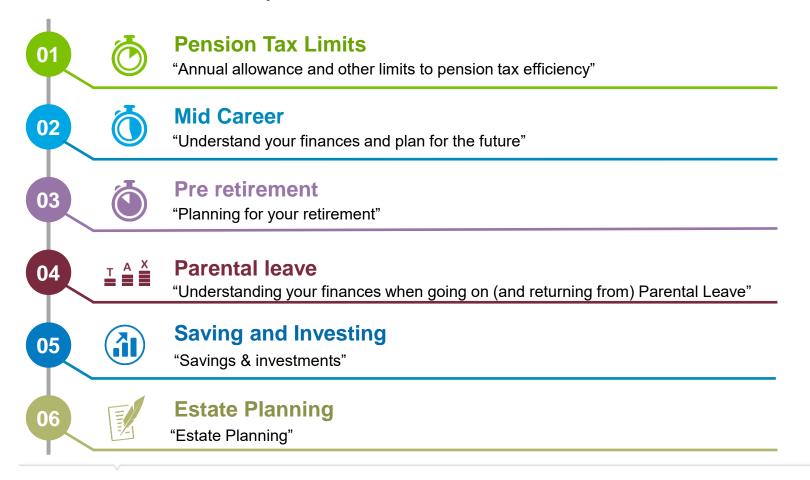


### next steps.



#### seminars available to you.

In conjunction with Wealth at Work there are a range of financial education seminars available to you:





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#### seeking advice.

An adviser will assess your circumstances, objectives and risk profile and provide you with a personal recommendation to meet your objectives.

All regulated firms are listed on the Financial Services Register, this provides confirmation that the firm is authorised, the specific services they are authorised to provide and details of the advisers who work for them.

Financial Services Register link:

<u>https://register.fca.org.uk</u>



#### contact us.

We provide a telephone helpline and a regulated investment advice service through **my wealth** - a trading name of Wealth at Work Limited which is a member of the Wealth at Work group of companies.

It helps individuals to understand their personal financial situation especially when selecting their retirement income options.

• Telephone 0800 028 3200





# thank you.

0800 028 3200 www.wealthatwork.co.uk/mywealth

