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Planning Your Retirement

Managing Your Money For The Future

All references to BT refer to the BT group company that employs you: either BT plc or Openreach Limited.



About Us

We are a leading financial wellbeing and retirement specialist - helping those in the workplace to improve their financial future.

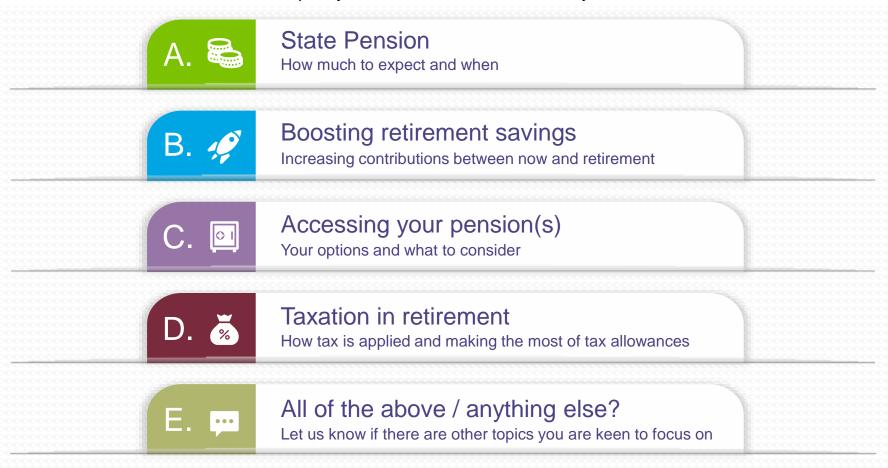
Established in 2005, we work with hundreds of organisations across both the private and public sector.

Our financial education services are delivered on a bespoke basis.



Your Objectives

Use the chat box to tell us which topics you are keen to focus on today.





part of the Wealth at Work group

What We'll Cover Today

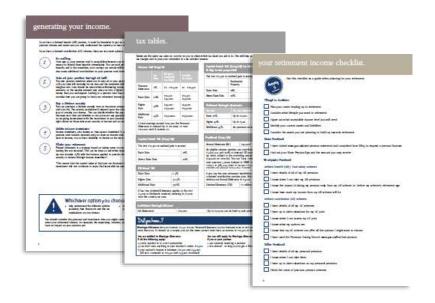
- Income needs in retirement
- The State Pension
- Your workplace pension
- Maximising your workplace pension contributions
- Investing your DC pension
- Generating retirement income
- Bring it all together
- Inflation
- Other savings and investments
- Next steps



Actions To Takeaway

Access the workbook by visiting: www.wealthatwork.co.uk/bt/education-centre/your-seminar/





(The link will be emailed to you after this online seminar)

You will also be able to view a list of useful contacts for your workplace pension schemes from this site



Income Needs In Retirement

Retirement Could Last A Long Time

Average life expectancy at age 65





1 in 4 chance of reaching age:



94

1 in 4 chance of reaching age:



92

Source: Office of National Statistics. Figures are based on life expectancy in the UK.



Expenditure In Retirement

The Pensions and Lifetime Savings Association have created a guide to the costs you may expect in retirement based on 3 different levels:

Examples

Minimum

Single £14,400pa

Couple £22,400pa



No car



A week and a long weekend in the UK every year



Moderate

Single £31,300pa

Couple £43,100pa



3 year old car replaced every 10 years **>>>**



2 weeks in Europe and a long weekend in the UK every year



Single £43,100pa

Couple £59,000pa



3 year old car replaced every 5 to 7 years



3 weeks in Europe every year

^{*}information above is subject to change – please visit www.retirementlivingstandards.org.uk

Expenditure In Retirement

The Pensions and Lifetime Savings Association have created a guide to the costs you may expect in retirement based on 3 different levels:

Minimum

From February 2024 Single £14,400pa

Couple £22,400pa ---

+12.5% +12.5%

As at February 2023

.... Single £12,800pa

Couple £19,900pa

Examples

From February 2024

Moderate

Single £31,300pa

Couple £43,100pa

As at February 2023

.... Single £23,300pa

Couple £34,000pa....

Comfortable

From February 2024
Single £43,100pa

Couple £59,000pa

+15.5%

>>>>

+8.3%

As at February 2023

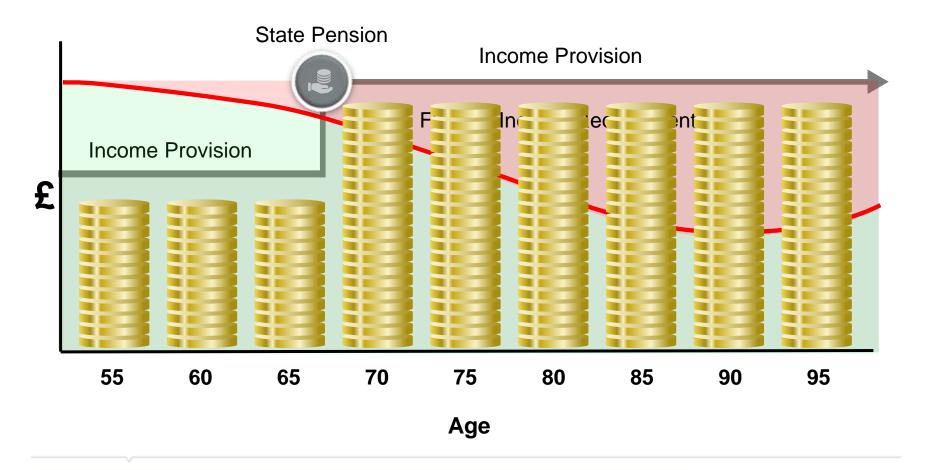
.... Single £37,300pa

Couple £54,500pa

View full details of expenditure and living standards: www.retirementlivingstandards.org.uk



Changing Income Needs





Rates Of Income Tax 2024/25

Personal Allowance

on the first £12,570*

Basic Rate Tax

on the next £37,700

Higher Rate Tax

on the next £74,870

Additional Rate Tax

on earnings above £125,140









>£12,570*

>£50,270

>£125,140

*The Personal Allowance reduces by £1 for every £2 of income above £100,000.



National Insurance 2024/25

Lower Earnings Limit (LEL)

Primary Threshold (PT) Upper Earnings Limit (UEL)

National Insurance Rate: 0%

Qualifying Year : X

£0 - £6,396

National Insurance Rate: 0%

Qualifying Year:

£6,396 - £12,570

National Insurance Rate: 8%

Qualifying Year:

£12,570 - £50,270

National Insurance Rate: 2%

Qualifying Year:

£50,270+



Can You Afford To Retire?

| £30,000 annual salary | | Costs pa: |
|------------------------|---------------------|-----------|
| Income Tax | >>> | £3,186 |
| National Insurance | >>> | £1,274 |
| Pension contributions* | >>> | £1,500 |
| ♠ Mortgage | >>> | £6,000 |
| □ Loans | >>> | £2,400 |
| | Remaining: | £15,640 |
| | | |

£15,000 retirement income

Income Tax

>>>

Costs pa: £486

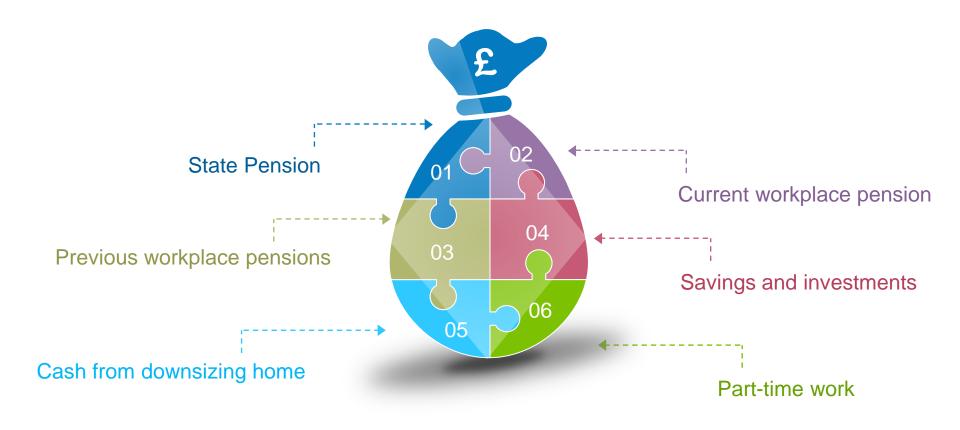
.....

Remaining: £14,514



^{*}assumes pension contributions of 5% pa through salary sacrifice

Where Is The Money Coming From?

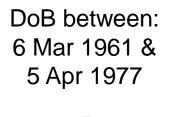




The State Pension

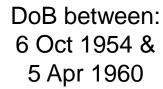
Your State Pension Age

DoB from: 6 Apr 1978













Born before 6 Oct 1954? You've already reached State Pension age





www.gov.uk/state-pension-age

The Government intends to bring forward the State Pension age transition from 67 to 68 affecting those born between 6th April 1970 and 5th April 1978 - if adopted those affected will reach State Pension age between their 67th & 68th birthdays



The New State Pension

If you reach State Pension age after 5 April 2016 the new State Pension can provide income of:

up to **£221.20**

up to **£11,541.90**

You may receive less if:



You have less than 35 years of National Insurance (NI) contributions, &/or



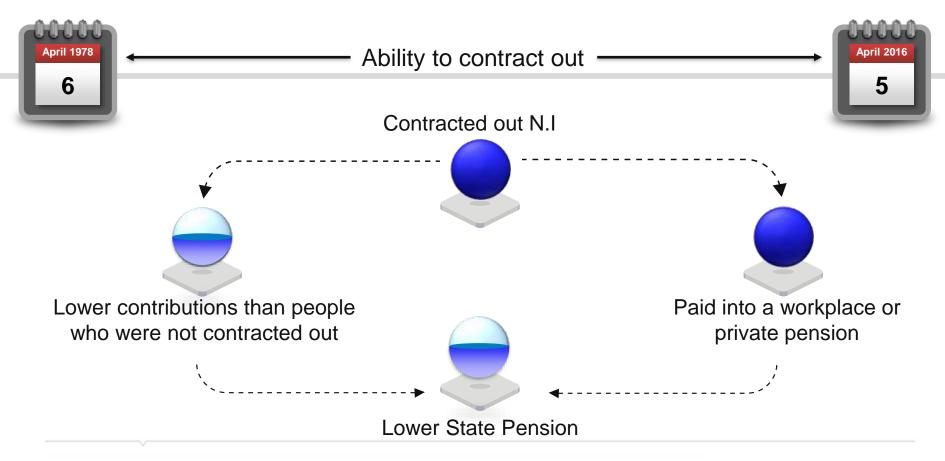
You have been contracted out of the Additional State Pension

Every year of NI contributions gained since 2016/17 to the year before you reach State Pension age will make the deduction less



Contracting Out

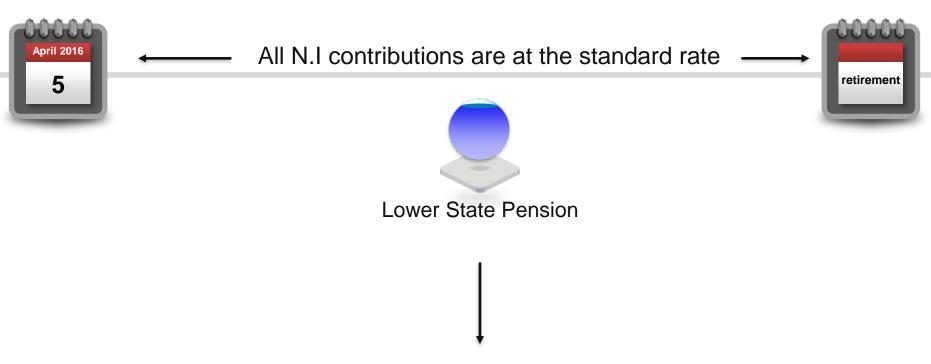
Under the State Pension rules before 2016, you or your workplace or private pension scheme could choose to 'contract out' of the Additional State Pension.





Contracting Out

Under the State Pension rules before 2016, you or your workplace or private pension scheme could choose to 'contract out' of the Additional State Pension.



Each full qualifying year from 5 April 2016 until you reach State Pension age will make the deduction less.



State Pension Forecast

Your State Pension summary

You can get your State Pension on 25 June 2035.
Your forecast is

£221.20 a week

£961.82 a month, £11,541.90 a year

Your forecast

- · is not a guarantee and is based on the current law
- does not include any increase due to inflation

You need to continue to contribute National Insurance to reach your forecast

Estimate based on your National Insurance record up to 5 April 2024

£158.00 a week

Forecast if you contribute another 10 years before 5 April 2035

£221.20 a week





State Pension Forecast

National Insurance record

You have 32 years of full contributions

2018 – 2019 Full year View details

2019 – 2020 Year is not full View details

2020 – 2021 Full year View details

2021 - 2022 Year is not full

2022 – 2023 Full year

Summary 32

Years of full contributions

5

Years to contribute before 5 April 2029

View details

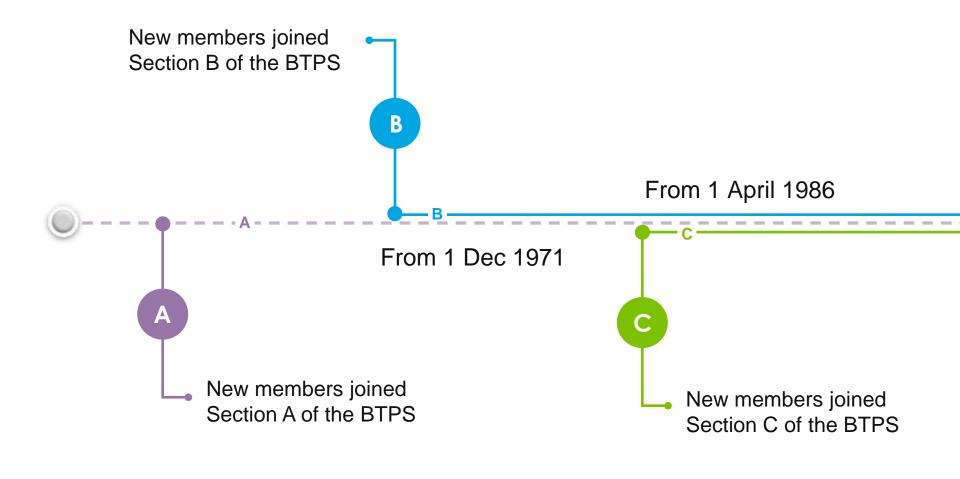
View details

Years where you did not contribute enough



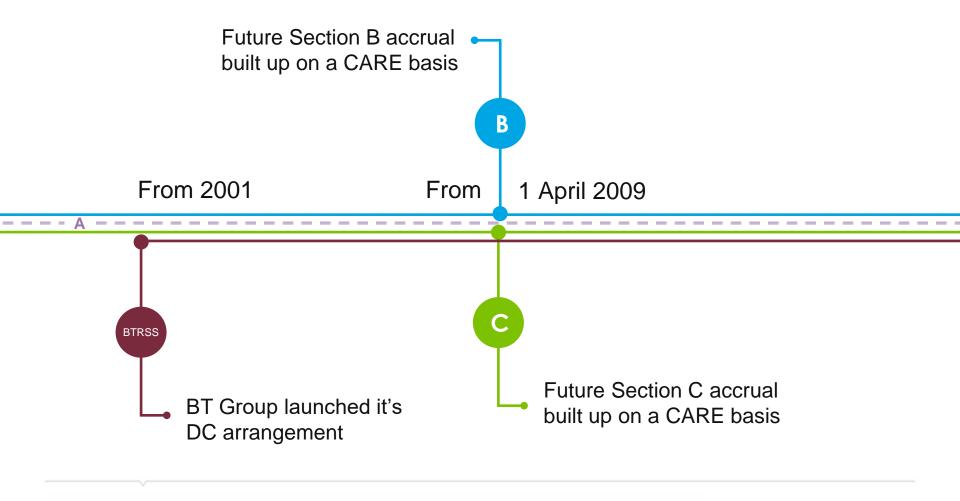
Understanding Your Workplace Pension



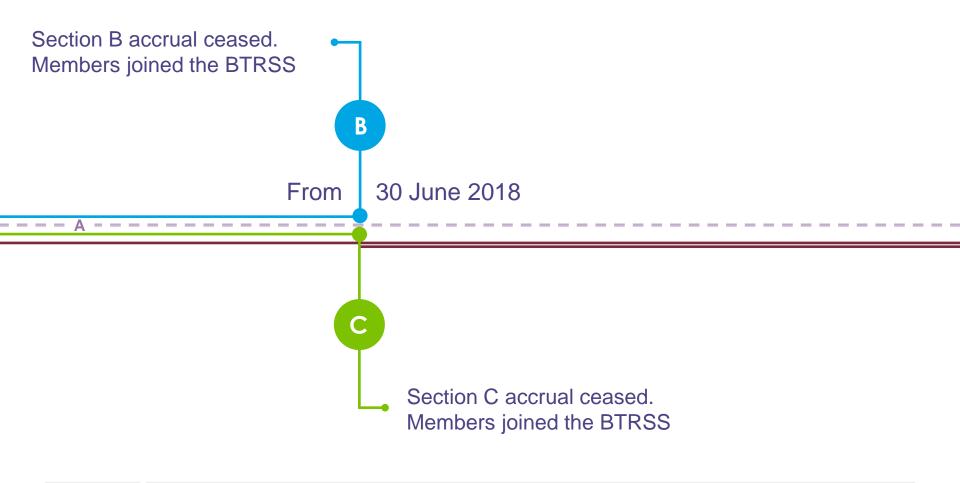




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BTRSS

Section B & C team members could elect to join the BT Hybrid Scheme (eligible members had until 30 Sept 2019 to join)



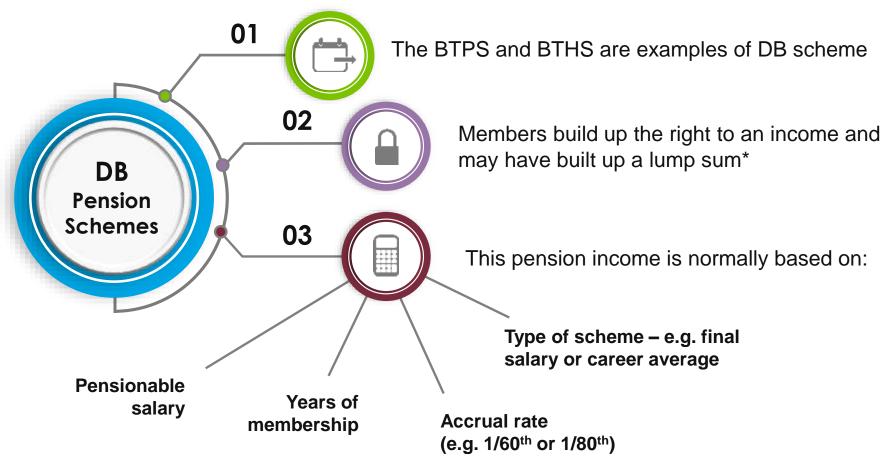
Most BT Group employees are saving into the BTRSS



Scheme rules determine Employer and employees A secure pension income is when the pension contribute (tax-free*) built up normally starts It may be possible to start the A tax-free cash lump sum is pension income before or also available after this time

*subject to HMRC limits





^{*}Deferred BTPS members may be able to use AVCs and SACs to fund their BTPS tax free lump sum



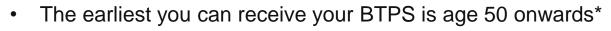
When You Can Receive Your BTPS





When You Can Receive Your BTPS

Receiving your BTPS early







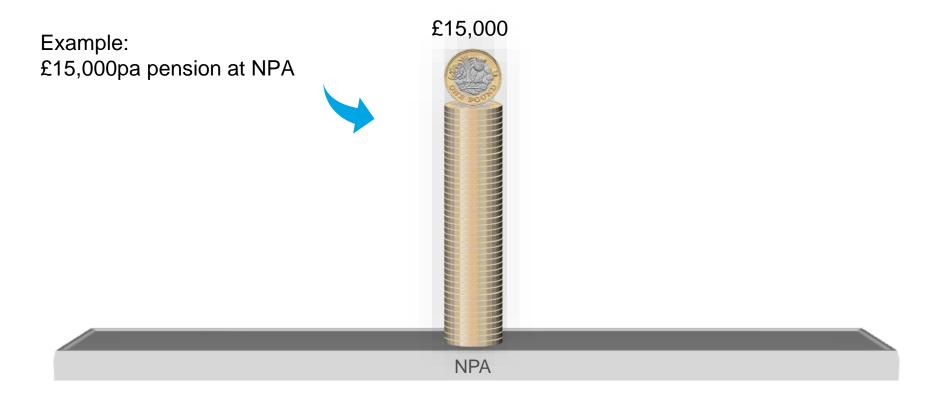
Receiving your BTPS late

- You can choose to start receiving your BTPS after your NPA
- An increase will be applied to your starting pension if received after your NPA

*Age 55 if you re-joined the Scheme after 5 April 2006

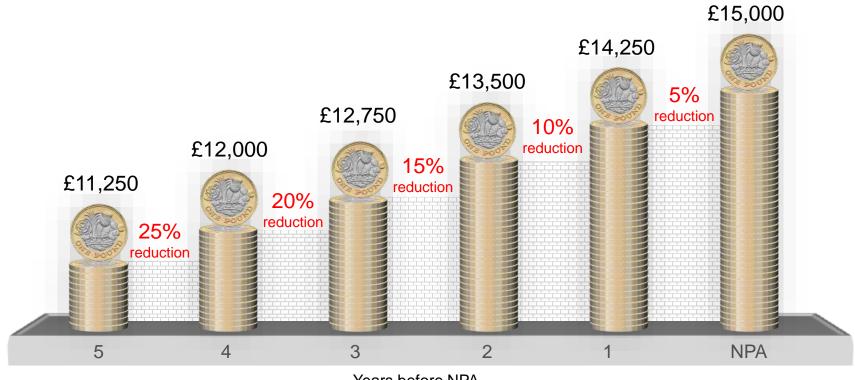


Your pension will normally be reduced if you choose to receive it before your Normal Pension Age (NPA).





Your pension will normally be reduced if you choose to receive it before your Normal Pension Age (NPA).



Years before NPA

The figure of 5% has been used for illustration purposes only, the rate applicable to you will be set by the scheme trustees





 You may be given the option to exchange some of your annual DB pension for a tax-free lump sum





- You may be given the option to exchange some of your annual DB pension for a tax-free lump sum
- The 'exchange rate' is known as the commutation factor
- By increasing your tax-free cash lump sum you will decrease your starting pension



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Receiving Tax Free Cash

As a deferred BTPS member, you can choose how much of your pension to receive as a tax-free cash lump sum.

Using the Modeller

The BTPS Modeller shows you the impact of adjusting your tax-free cash



Check your Plan

Your BTPS includes a tax-free cash lump sum in addition to a monthly income*

AVCs

If you previously made AVCs, these can be used to fund taxfree cash from the BTPS

Adjusting how you receive your pension

You can elect to increase your tax-free cash amount in return for a reduction to your pension income

*The way tax-free cash is calculated varies between sections A, B and C.



How Much Tax-free Cash?

Have a clear plan for how much you need:





Defined Contribution (DC) Schemes

Employer and employees contribute (tax-free*)

Any investment growth is tax-free

You can access your pension from age 55**













Receive up to 25% tax-free



Receive a taxable lump sum or generate a taxable income with remaining pot





*subject to HMRC limits

**The minimum age for accessing your pension is expected to increase to age 57 from 6 April 2028. Pension savings in certain schemes may be protected from this change.



Maximising Your Workplace Pension Contributions



Contributions To The BTRSS

The minimum member contribution is 5% and BT Group will contribute 10%.

The below applies to deferred members of the BTPS only.

| Additional BTRSS Contributions | |
|--------------------------------|-------------------------------|
| Age at 1 April 2018 | Additional transition payment |
| under 40 | 2% for 10 years |
| 40 - 44 | 2% for 8 years |
| 45 - 49 | 2% for 7 years |
| 50 - 54 | 2% for 5 years |
| 55 - 59 | 2% for 3 years |
| over 60 | 2% for 2 years |



How Contributions May Add Up

- Annual Salary £35,000 (salary sacrifice member)
- Employee Contribution = £1,750pa (5%)
- Tax Saving = 20%
- NI Saving = 8%
- Personal Cost = £1,260
- BT Group Contribution = £3,500pa (10%)
- BT Group contribution (10%)
- Tax & NI savings
- Employee contribution (5%)



*Contributions vary for certain members, including those who were previously EE employees.



How Contributions May Add Up

Estimating the impact of increasing contributions on future retirement savings.

Pensionable salary: £35,000 | Time to retirement: 10 years



Figure excludes any existing pension savings

You should check your contribution structure which will tell you the employer contributions you are entitled to.



How Contributions May Add Up

Estimating the impact of increasing contributions on future retirement savings.

Pensionable salary: £35,000 | Time to retirement: 10 years

Assumptions made in our example are from Money Helper:

- Annual salary increases by 2.5% each year
- Pension charges of 0.75% each year
- Investment growth of 5% each year
- All values are shown in todays money and assume 2.5% inflation each year



Boosting Your Pension

Consider whether you can afford to boost your retirement savings in the years running up to retirement

Existing pension pot: £80,000 Years to retirement: 10 Salary: £35,000

Keeps contributions unchanged

BT Group Contribution pa

£3,500 (10%)

Member contribution pa

£1,750 (5%)

Net monthly pay

£2,288

BT Group Contribution pa

£3,500 (10%)

Member contribution pa

£3,500 (10%)

Net monthly pay

£2,183

Pension value in 10 years*

£150,312

Pension value in 10 years*

£168,979

Increases contributions
Oa for 10 years

Marcia

Jacob



^{*}Pension value is an estimate only and assumes annual salary growth of 2.5%, 0.75% annual pension charges and 5% annual growth

Boosting Your Pension

Keeps contributions unchanged



Jacob

Net monthly pay

£2,288

Net monthly pay £2,183

£105 per month

Pension pot in 10 years

£150,312

Pension pot in 10 years

£168,979

£18,667 difference

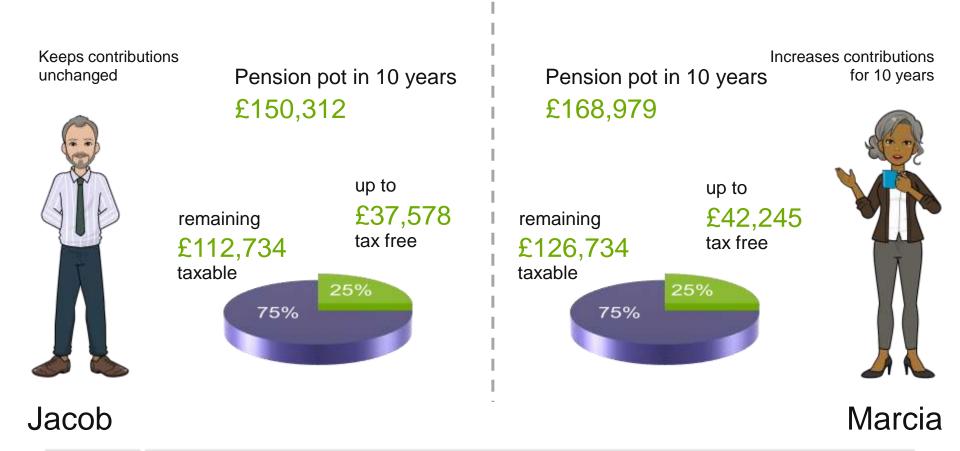
Increases contributions for 10 years



Marcia



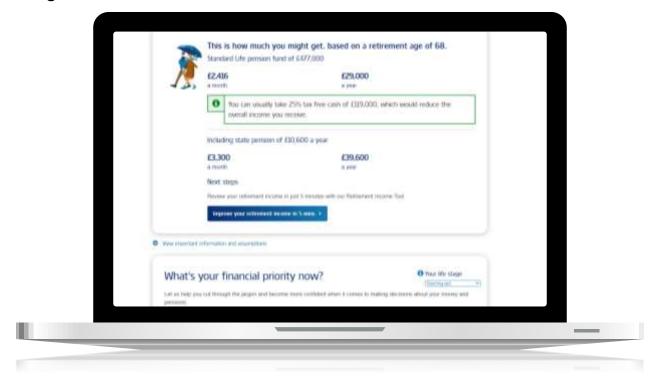
Boosting Your Pension





Pension Calculator

Make use of the Standard Life pension calculator to see the potential future value of your pension savings.



Access through Your Rewards or log in through www.standardlife.co.uk (Select 'Plan your future' from the side menu)



Limits On Tax Efficiency

Annual Allowance (AA)

- The annual allowance is £60,000*
- This may be reduced if your total taxable income exceeds £200,000 or you flexibly withdraw taxable income from a DC scheme
- Carry forward may be available from up to the 3 previous tax years

New limits

- The Lifetime Allowance (LTA) has been abolished
- Two new limits have been introduced:
 - Lump Sum Allowance (LSA): The maximum tax-free cash is limited to 25% of the pension value, subject to a total cap of £268,275 (which is set to be frozen)
 - Lump Sum and Death Benefits Allowance (LSDBA): The maximum amount of non-taxable lump sums that can be taken from a pension, set at £1,073,100.
- Those individuals who hold LTA protection will have allowances based on their protected LTA
- If you think you may be affected, ask about this on your follow up call

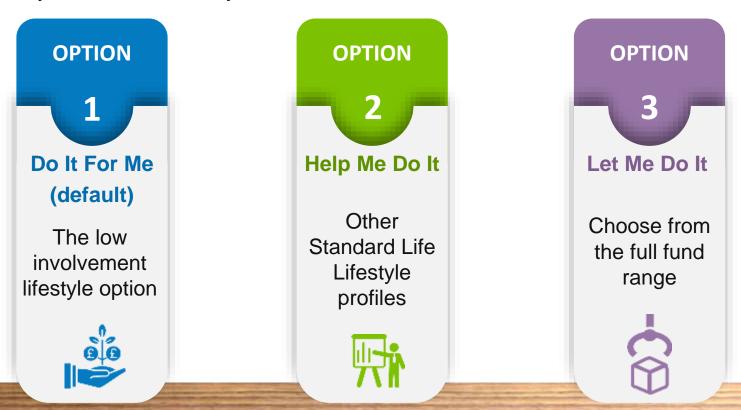
^{*}Tax relief is only available on contributions up to the greater of 100% of relevant earnings or £3,600



Investing Your DC Pension

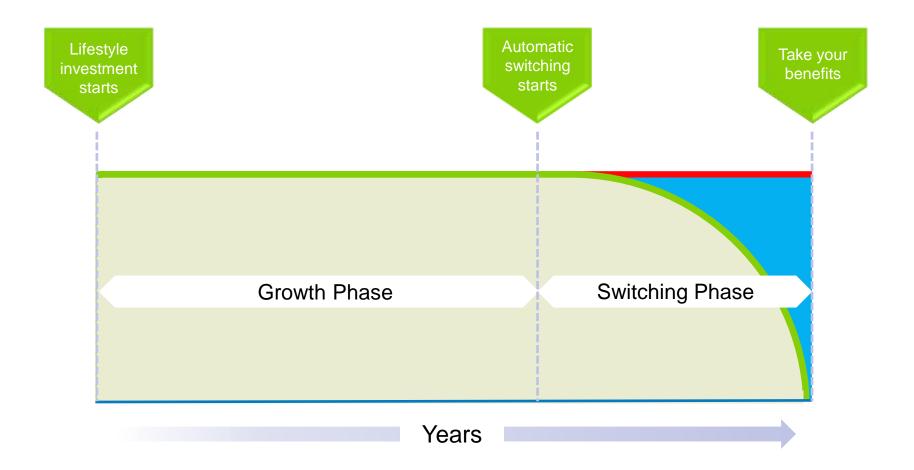
Your Investment Options

How your pension savings are invested is up to you. There are choices depending on how involved you want to be with your investments.



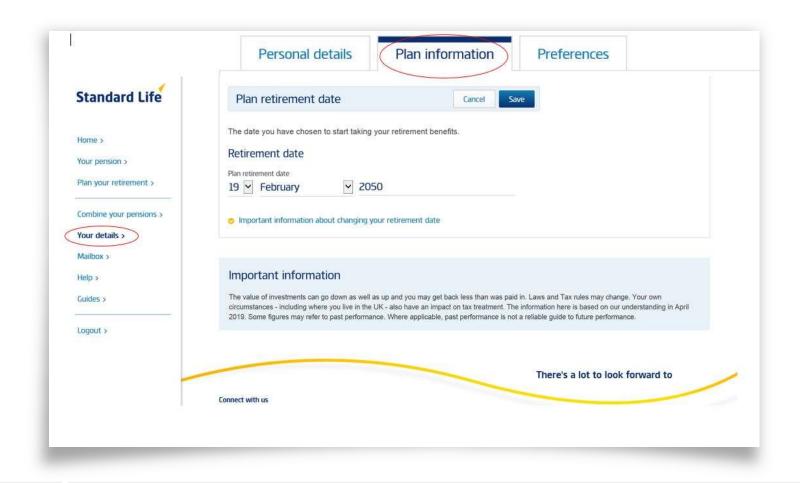


Lifestyle Funds





Your Selected Retirement Date



part of the Wealth at Work group

Self-select Funds



Choose from a range of different investment types



Invest into equities, bonds, property or cash



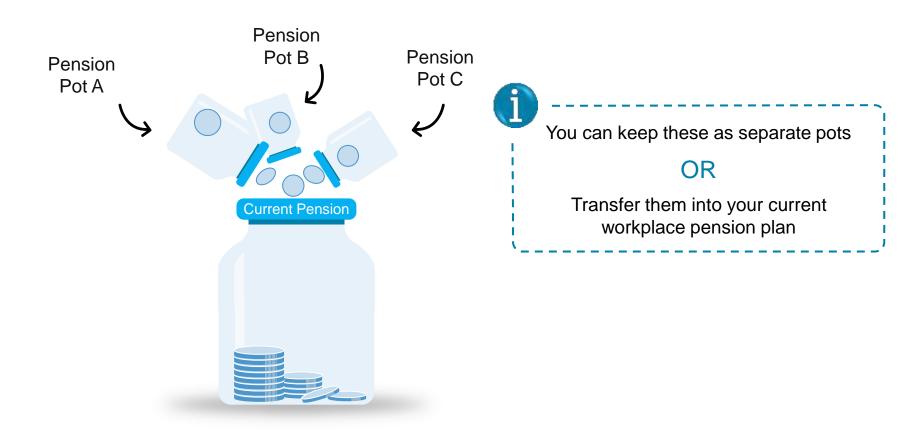
You can manage your exposure to risk as you approach retirement



Visit the Scheme website for further information

Pension Consolidation

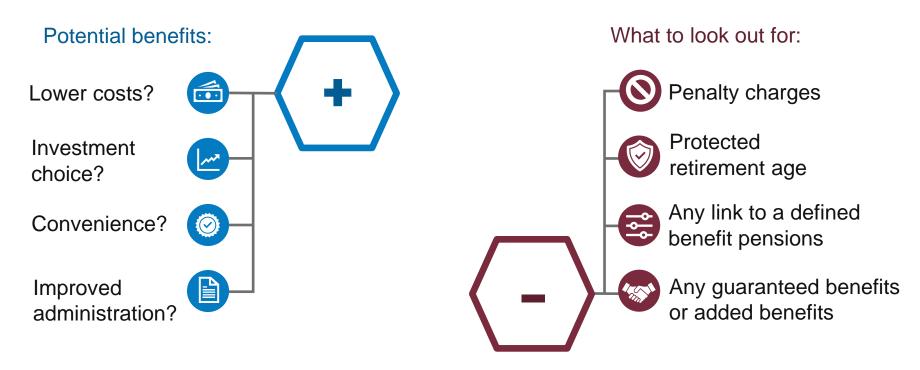
It is common to build up a number of 'pension pots' from previous employment.





Pension Consolidation

Make sure you have reviewed any benefits and drawbacks before taking action.



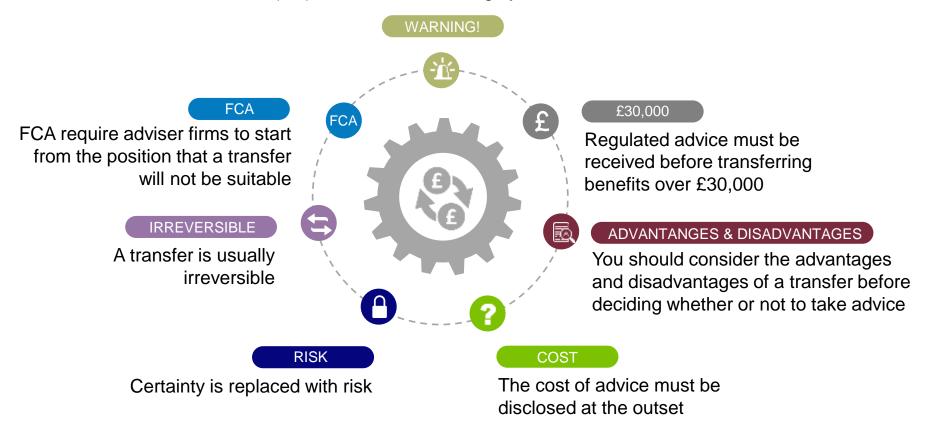
If you are unsure, you should always seek regulated advice before transferring a pension





Transferring From DB To DC

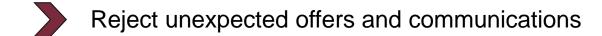
WARNING - transferring out of a defined benefit (DB) scheme could damage your wealth!





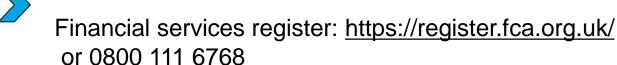
Financial Scams – Protect Yourself







Check who you're dealing with





Don't be rushed or feel pressured



Get impartial information or advice before changing your pension arrangements



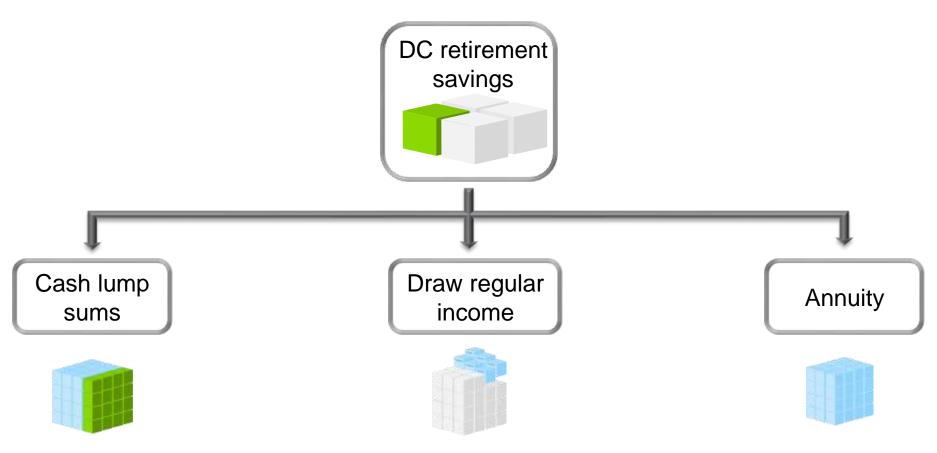
www.fca.org.uk/scamsmart



Generating A Retirement Income



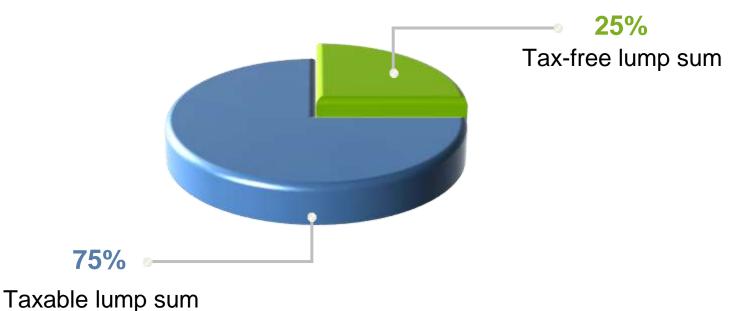
DC Income Options



You may need to transfer your benefits to an alternative arrangement to access your chosen income route



Cash Lump Sum

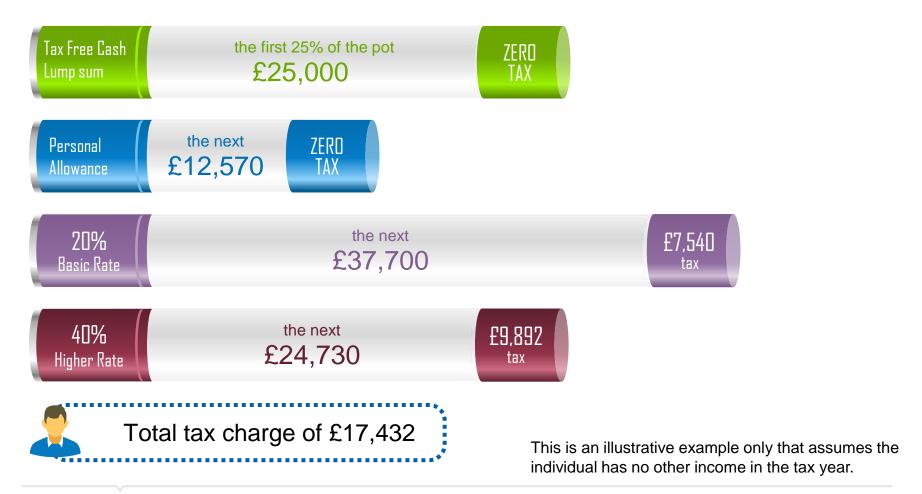


- The taxable lump sum is taxed in the year of receipt
- This could lead to a significant tax charge
- There is the option to receive a series of lump sums



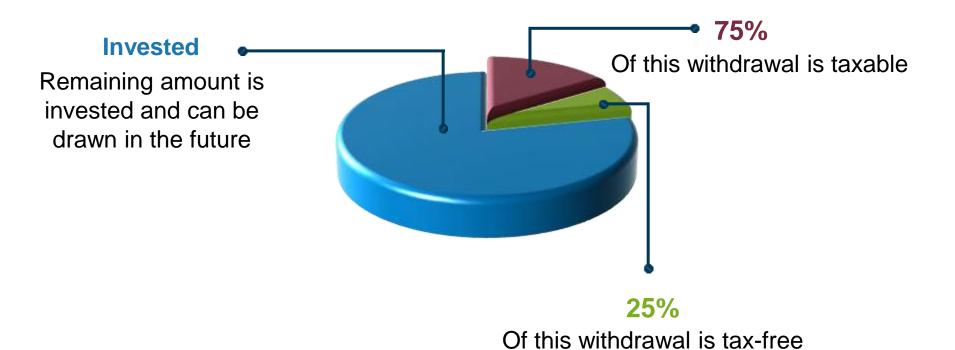
Receiving A Cash Lump Sum

Example: an individual chooses to draw a £100,000 lump sum from their pension:



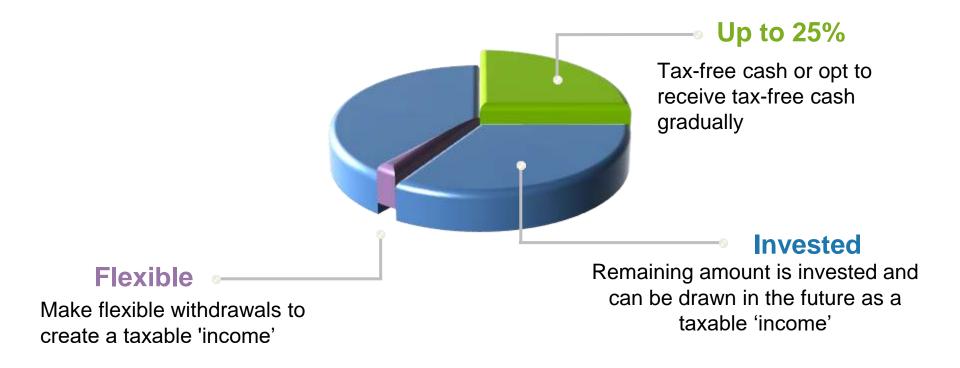


Phased Cash Lump Sums





Flexi Access Drawdown



Remember – the MPAA will apply if you receive taxable money flexibly from any DC pension pot.



Buying An Annuity

Receive up to 25% as a tax-free lump sum

Options include

- A guarantee period
- Inflation linking
- Spouse/partner income

The income level is determined by your circumstances



Buy an annuity with the remainder

Provides a secure income throughout your retirement



Example Annuity Rate

pot after receiving tax-free cash age annually monthly £100,000 65 £7,079 £589



Single income



No annual increases



No protection



Good health

Source: Money Helper – rates correct as at 10.08.2023



Death Benefits

Pension:

If you buy an annuity or have a DB pension

Any death benefits are detailed in the terms of the annuity or DB pension



BTRSS

Your beneficiaries receive the value of your BTRSS pension pot on your death

Free of tax if death occurs before age 75

Tax applies at the beneficiary's income tax rate if death occurs from age 75

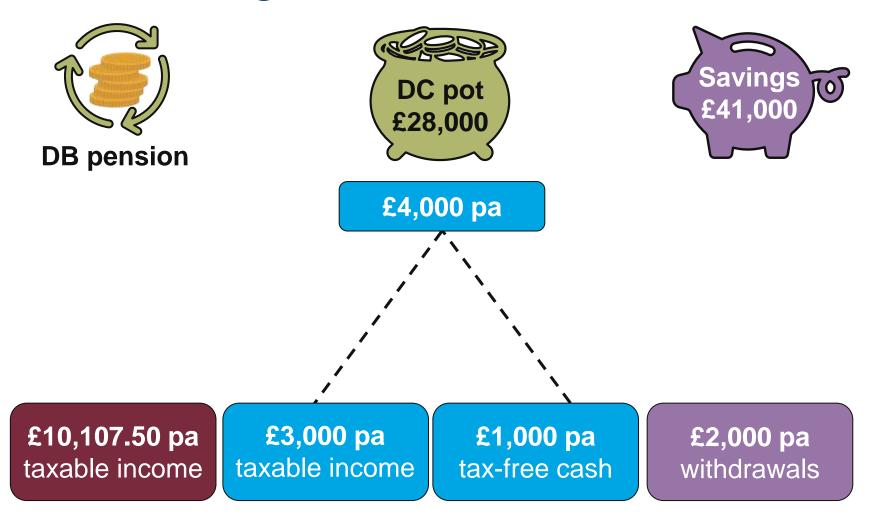
Core Life Assurance:

BT Group provides a Core Life Assurance on death in service for most colleagues. You can view the level of your core life cover on the Your Rewards site.



Bringing It All Together

Generating A Retirement Income





Objective: A 60 year old would like to retire in the current tax year with an income of £16,000 pa after tax



Generating A Retirement Income

£10,107.50 pa taxable income

£3,000 pa taxable income

Totals £13,107.50

£12,570 within Personal Allowance

£537.50 taxed at 20% = £107.50

Net income = £13,000

Totals <u>£3,000</u>

No tax payable

£1,000 pa tax-free cash

£2,000 pa withdrawals

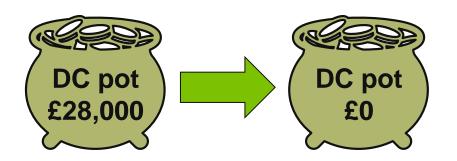
Total net income = £13,000 + £3,000 = £16,000



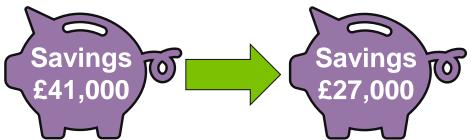
Objective: A 60 year old would like to retire in the current tax year with an income of £16,000 pa after tax



After Seven Years...



The DC pension pot has been spent



£14,000 of savings have been spent



The State Pension will need to be at least £6,750 to retain a £16,000 pa net income



Objective: A 60 year old would like to retire in the current tax year with an income of £16,000 pa after tax



Inflation In Retirement



Inflation: Average Over 10 Years



Electricity 7.6%pa



Insurance 5.5%pa



Household Gas 4.8%pa



Above CPI



Consumer Price Index (CPI) = 2.9%pa



Below CPI ¬





Household **Appliances** 2.1%





Clothing 1.8%



Alcohol 1.4%

Source: Office for National Statistics – January 2014 vs January 2024



Inflation: Over 10 Years

The price of electricity has risen

108%





Electricity 7.6%pa

The price of insurance has risen

71%





Insurance 5.5%pa

The price of household gas has risen

59%





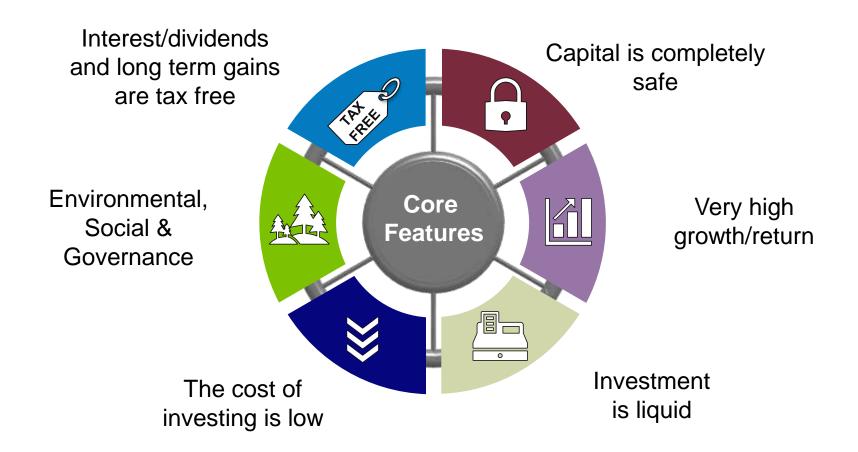
Household Gas 4.8%pa

Source: Office for National Statistics – January 2014 vs January 2024



Other Savings And Investments

Investment Principles





Investment Risk And Returns



Low



Equities
Volatility, Timing,
Concentration



Property
Liquidity, Negative Equity,
Taxation, Tenants



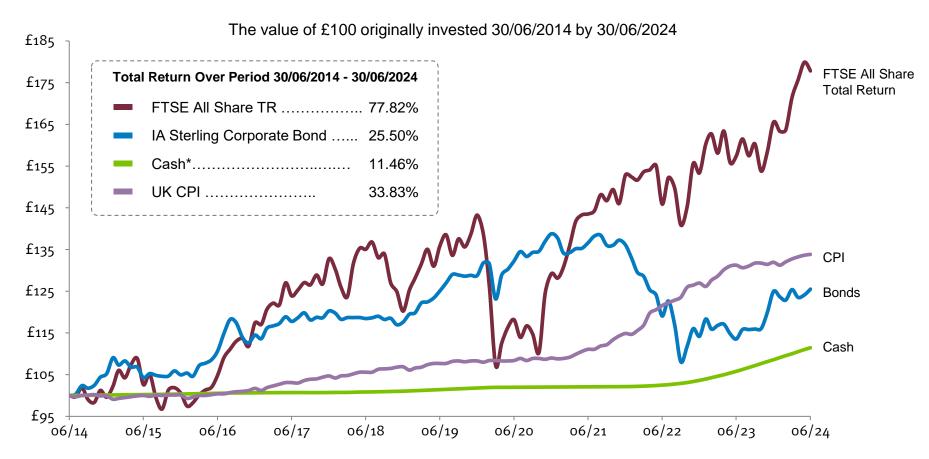
Bonds
Default, Credit,
Inflation



Cash
Inflation, Interest Rates,
Currency Exposure



Risk And Returns: The Real World



This chart shows past performance which is not a reliable guide to the future

Source: Financial Express & Bloomberg

*Cash is calculated using: FE FER Cash Proxy from 30/06/2014 to 31/12/2018 and the UK Bank of England Base rate from 31/12/2018 to 30/06/2024.



UK Saveshare

Choices for saveshare members when retiring from BT Group.



Choice 1

Close your saveshare account and receive your savings back



Choice 2

Use your savings to buy shares at the saveshare price within 6 months of leaving



Choice 3

Continue to save for up to 6 months, and then buy shares at the saveshare price at this point

Transfer to an ISA, a share dealing account or sell the shares and receive the proceeds.

If you were to resign rather than retire, you would lose the option to buy BT Group shares at the option price.

*The contribution to saveshare from your last month's salary would be your first of 6 payments.



Directshare

Choices for directshare members when retiring from BT Group.



Choice 1

- Elect for the shares to be sold, and receive the proceeds
- No income tax, National Insurance, or Capital Gains Tax*



Choice 2

- Transfer the shares to an EasyShare online share account, ISA or alternative share dealing account
- No income tax, National Insurance, or Capital Gains Tax

If you were to resign rather than retire, tax and NI would be payable on shares purchased in the last 5 years.

*If you kept the shares, you could be liable for CGT on future growth.



Yourshare

Choices for Yourshare members when retiring from BT Group.

- You will keep all your shares, regardless of how long they have been in the plan
- There is no income tax, National Insurance or Capital Gains Tax to pay*



Choice 1

- Sell the shares and receive the proceeds
- A sale fee of 0.5% (£20 min) is applied



Choice 2

- Transfer to an EasyShare online share account or ISA
- Transfer to a separate share dealing account or ISA

If you were to resign rather than retire, you would forfeit the shares.



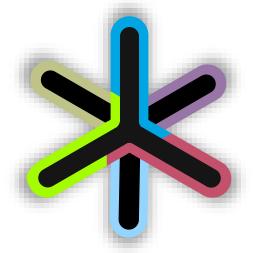
^{*}If you kept the shares, you could be liable for CGT on future growth.

Transferring BT Group Shares

You have the option to transfer BT Group shares to a pension.

You have the option to transfer BT Group shares from directshare and yourshare.

You can diversify into other Standard Life funds if you wish



Shares must have been held for at least 5 years (3 years for dividend shares)

You will be invested into the 'BT Share Pension Fund' which tracks the value of the BT Group share price

The offer to transfer shares is normally available once a year

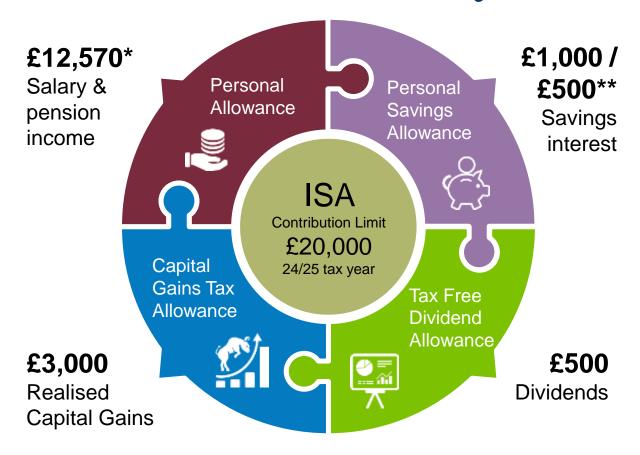
The full value of your shares is transferred as cash, and basic rate tax relief is added*

You will receive an email with a link to the application process when the offer is open

*Subject to HMRC limits. Those who pay tax above the basic rate can claim back further relief via their self assessment.



Tax Allowances Summary

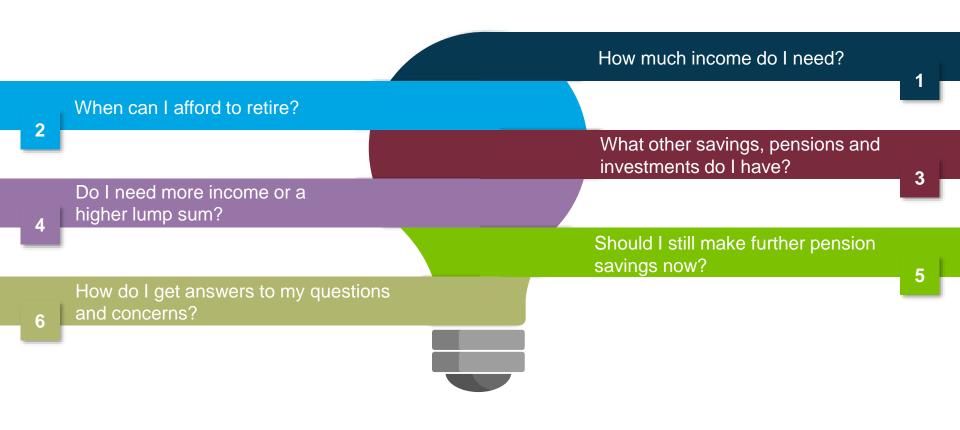


^{*}Reduced for those with income over £100,000

^{**£1,000} for basic rate and £500 for higher rate tax payers. Additional rate tax payers do not have a Personal Savings Allowance



Making The Right Decisions





part of the Wealth at Work group

Next Steps

Your Pension Scheme

BT Retirement Saving Scheme (BTRSS)

www.btretirementsavingscheme.com

Deferred BTPS members:

- Register for the Online Pension Management
- Visit: https://portal.btps.co.uk//Registration_1

Deferred T Mobile Pension Scheme Members:

- For information about any aspect of your Scheme benefits, contact the administrators, Capita:
 - Tel: 0800 169 2085
 - Email: t-mobilehelpline@capita.co.uk

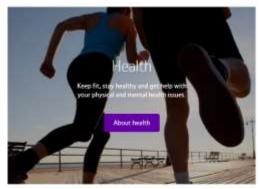


Your Wellbeing

We'll help you get the support you need

You'll find useful tips and information, links to other resources and even access to a friendly ear or advice:









A wellbeing portal created by BT Group with all of you in mind

Take a look and bookmark www.yourwellbeing.bt.com on your pc, tablet or phone now!



Financial Wellbeing

Your Core life Assurance:

A key benefit provided by BT, EE and Openreach. It helps you protect your loved ones by providing them with a lump sum if something happens to you.

Your action: go to **Your Rewards** to nominate or update your beneficiaries. It's good practice to review and refresh your nominations every year.

Important note for BT and Openreach colleagues: this is different from the Expression of Wish you might have completed for your pension.

Other protection benefits available in Your Rewards:

You can select additional protections for you and your family including critical illness insurance, personal accident insurance, dental cover and private medical cover





Seeking Support Or Advice

- Support after retirement: The National Federation of Occupational Pensioners (NFOP) provides help and support to company pensioners.
- Visit <u>www.nfop.org.uk</u> or email <u>info@nfop.org.uk</u>
- Regulated financial advice can provide you with the most suitable course of action relating to a wide range of financial needs.
- It is important that you take steps to ensure you are dealing with genuine firms/individuals and that they are authorised to provide advice in the areas you require.
- Local financial advisers can be found here:
 - https://register.fca.org.uk



contact us.

We provide a telephone helpline and a regulated investment advice service through **my wealth** - a trading name of Wealth at Work Limited which is part of the Wealth at Work group.

It helps individuals to understand their personal financial situation especially when selecting their retirement income options.

Telephone 0800 028 3200





thank you.

0800 028 3200

www.wealthatwork.co.uk/mywealth

